



EUROPEAN COMMISSION
DIRECTORATE GENERAL III
Industry
RTD: Information technologies
Software systems and best practice

Brussels, 11th April 1997

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DGIII F4

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Subject: ESPRIT Proposal (25338), "FOLLOWME".

Further to our previous communications, I would like to inform you about the way to proceed in order to conclude an ESPRIT contract for the above RTD project .

As you know your proposal is now considered for funding with the maximum EC contribution of **1 593 000 ECU**. Without taking any prejudice to the final decision which will be taken by the Commission in the next weeks, we like to start the negotiation on the following basis:

- A **Project Programme** (PP) of the standard contract is necessary to be produced and agreed. The PP will be based on the information provided in your proposal, updated in view of the comments made by the evaluators and formatted as suggested by the attached guidelines.
- A **Contract** will have to be signed. Enclosed you will find a copy of our standard contract for your information.

Please send the first draft of the PP to me as soon as possible, by Email, as an uuencoded/Words 6.0 document. After receiving the first draft it might be necessary to organise a meeting in Brussels for more in depth discussions. Meanwhile I will be at your disposal for any further information you might require.

Yours sincerely

Antonis GALETSAS

Encl: -Standard Contract (for info only),
 -PP Guidelines, CS Guidelines, FQ (completed by each partner),